WORLDPRO
STRATEGIC BUSINESS MANAGEMENT SPECIALISTS

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COMPANY PROFILE – GOLF ESTATE MANAGEMENT & RESTRUCTURING

Guaranteed Savings By Experienced Industry Specialist
Confidentially Benchmark Your Expenses Against Similar Clubs & Estates
Select Any Of The Modules To Get Started And See The Savings on Your Bottom Line.

INTRODUCTION

The ***Golf Estate Management & Restructuring*** division was included in the ***WorldPro*** range of services in 2014 . We were appointed to restructure the management and integrate the various divisions of a well-established Golf Estate.
New projects were identified and implemented, saving the Estate money, reducing overheads and improving the viability for Homeowners and Members of the Golf Club.
Whilst the fundamentals of business apply to all industries, on the job experience in the Golf Estate industry were essential to identify specific cost drivers to assist in the application of Strategic Overhead Cost Management, Spend Management, Forensic Accounting, Procurement of MRO Expenses and the option of outsourcing non-core business operations.

STRATEGIC OVERHEAD COST MANAGEMENT

This service focuses on reducing the operating /overhead costs of the business.

SPEND MANAGEMENT

Compliance with the Company Procurement & Purchasing Manual is monitored and implemented at all levels to meet the goals which have been set by the Project Team.

EXAMPLE OF MODULES

• **Budgeting**	Develop and manage the Estate /Club's annual expenses and capital budget.
• **Spend Management**	Reduce operating expenditure through best practice initiatives
• **Procurement Manual**	Produce and Manage Procurement & Purchasing Manuals
• **Forecasting**	Future Strategy
• **Strategic Planning**	Develop & Review Long Range Strategic Plan
• **Policy Compliance**	Establish Procedure & Compliance Manuals

OUTSOURCING OF NON-CORE BUSINESS OPERATIONS

An investigation will be undertaken to identify non-core business operations to evaluate the outsourcing of some of these areas, thereby freeing up capital and enabling management to focus on their core business.

CONCLUSION

Once the detailed scope of services has been agreed, a project plan will be presented for approval. Our focus is on the implementation of mutually developed recommendations by working in partnership with our clients. This inclusive approach ensures that the solutions provided are in line with the strategic goals and your unique organisational culture.
We embrace "collaboration and transparency" to achieve the promise of productivity and performance.
Our outsourced initiatives add value where required, without adding costs.
Our range of professional services are designed to integrate with all levels of staff including senior executives.
Should you wish to discuss the **benefits and savings** that can be effected through our **GOLF ESTATE MANAGEMENT & RESTRUCTURING division,** contact **Jonathan MALKIN on (+27) 74 683 5689**