WORLDPRO
STRATEGIC BUSINESS MANAGEMENT SPECIALISTS

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COMPANY PROFILE – STRATEGIC OVERHEAD COST MANAGEMENT

INTRODUCTION
WorldPro was established in 1991.

WORLDPRO specialises in Strategic Overhead Cost Management, Spend Management, Forensic Accounting and Procurement of MRO expenses. (Maintenance, Repairs & Operating Supplies)

STRATEGIC OVERHEAD COST MANAGEMENT
This service is focused on reducing the operating/overhead costs of business. Once the brief has been agreed, ***Worldpro*** together with the client's project team, will identify areas for cost reduction. This incorporates rationalisation of the current supplier base and implementation of systems that are geared to monitor and force compliance of the company's procurement and purchasing policy.
Projected savings - 10-15% of current spend. This saving is added to the bottom line profit.

SPEND MANAGEMENT
Compliance with the Company Procurement & Purchasing Manual is monitored and implemented at all levels, to meet the goals that have been set by the Clients' Project Team.
Where manual purchasing systems exist, we propose implementing an e-procurement (Electronic Purchasing) system to ensure compliance & visibility with the Procurement & Purchasing Policy.
Spend Management ensures that the savings are banked and the policy is aggressively monitored on an ongoing basis.

FORENSIC ACCOUNTING
We propose doing an assessment of your company needs in relation to the implementation of a Forensic Accounting Programme, to comply with Corporate Governance and Treasury Department requirements.

PROCUREMENT SERVICE

- Reporting on the status of the "as is" situation.
- Preparation of a detailed Procurement & Purchasing Policy.
- Professional sourcing and procurement of goods and services.
- Preparation & finalising of the supply agreements for goods and services.
- Recommendations for reducing costs and streamlining the procedures and processes.
- Supplier evaluation & approval.
- Consolidation of the supplier base
- Rationalise the supplier database to maximise the optimum credits from BEE suppliers
- Reducing operating costs

An example of the services WORLDPRO provides, include;

The preparation of a Detailed Expense Account Report, identifying the areas that will benefit from the cost reduction exercise-including the following Cost Centres and Projects;

- Capex
- Car Hire
- Catering
- Courier Costs
- Facilities Management
- Finance & Insurance
- HR & Recruitment
- I.T. Costs
- Identifying & eliminating hidden overhead costs
- Implementation of e-Procurement Solutions
- Marketing Costs
- Office Expenditure & Administration
- Property Management
- Telecoms and Data
- Travel & Transport
- Uniforms

CONCLUSION
Once the detailed scope of services has been agreed, a project plan will be presented for approval. Our focus is on the implementation of mutually developed recommendations by working in partnership with our clients. This inclusive approach ensures that the solutions provided are in line with the strategic direction of your organisation and your unique organisational culture. We embrace "collaboration and transparency" to achieve the promise of productivity and performance. Our outsourced initiatives add value where required, without adding costs.
Our range of professional services are designed to integrate with all levels of staff including senior executives.
Should you wish to discuss the benefits and savings that can be effected through ***Strategic Overhead Cost Management***. contact **Jonathan MALKIN on (+27) 74 683 5689**